

CCSWA Waste Disposal and Recyclables Processing Proposals
Summary of Final Price Proposal and Other Terms 8-2-11

	Murphy Road [1]	CRRRA [1] Tier 1 Short Term	CRRRA [1] Tier 1 Long Term	CRRRA [1] Tier 2	CRRRA [1] Tier 3	CRRRA [1] Tier 4
Proposal Terms	Binding	Non-binding	Non-binding	Non-binding	Non-binding	Non-binding
Requires Regulatory Flow Control	No	Yes	Yes	No	No	No
Minimum Commitment from Each Municipality	No	Yes	Yes	Yes	Yes	Yes
Refuse	Controlled [2]	All generated	All generated	Controlled [2]	Controlled [2]	Controlled [2]
Recyclables	Controlled [2]	All generated	All generated	None	Controlled [2]	Controlled [2]
Consequence if Commitment not Met	[7]	Breach	Breach	\$15-\$30/ton charge	\$15-\$30/ton charge	\$15-\$30/ton charge
Tonnage Cap	No	No	No	Yes	No	Yes
Term of Agreement	5 yrs	5 yrs	15 yrs	3 yrs	15 yrs	6 yrs
Refuse Disposal Base Price	Firm	Unknown [3]	Unknown [3]	Unknown [3]	Unknown [3]	Unknown [3]
Year 1	\$65.00	\$61.50	\$59.50	\$63.50	\$59.50	\$61.50
Year 2	\$66.63	\$61.50	\$59.50	\$63.50	\$59.50	\$61.50
Year 3	\$68.29	\$61.50	\$59.50	\$63.50	\$59.50	\$61.50
Year 4	\$70.00	\$60.00	\$58.00	\$62.00	\$58.00	\$60.00
Year 5	\$71.75	\$59.00	\$57.00	\$61.00	\$57.00	\$59.00
Refuse Price Escalator	CPI	N/A	N/A	N/A	N/A	N/A
Opt-out Provisions						
Price Triggered Opt-out Provision	No	Yes	Yes	No	No	No
Opt-out Level (FY13)	N/A	\$63.00	\$61.00	N/A	N/A	N/A
Discounts	none	none	none	none	none	none
Fuel Surcharge	none	none	none	none	none	none
Bulky Waste/Non-processible Price	\$80/ton	\$85/ton [6]	\$85/ton [6]	\$85/ton [6]	\$85/ton [6]	\$85/ton [6]
Mattress Price	\$10/unit	\$30/unit [6]	\$30/unit [6]	\$30/unit [6]	\$30/unit [6]	\$30/unit [6]
Historical Tip Fee Fluctuation						
Largest 2-yr Tip Fee Increase Since 2001	N/A	25.0% [4]	25.0% [4]	25.0% [4]	25.0% [4]	25.0% [4]
Largest 2-year Tip Fee Decrease Since 2001	N/A	-4.2% [4]	-4.2% [4]	-4.2% [4]	-4.2% [4]	-4.2% [4]
Extra Surcharge for Using Transfer Station	No	No	No	Yes	No	Yes
Prices are Reflective of Central CT Market	Yes	Yes	Yes	Yes	Yes	Yes
Recycling Rebate (revenue/ton)	Firm	Rebate-eligible	Rebate-eligible	No	Rebate-eligible	Rebate-eligible
Year 1	\$22.50	Unknown [5]	Unknown [5]	None	Unknown [5]	Unknown [5]
Year 2	\$22.50	Unknown [5]	Unknown [5]	None	Unknown [5]	Unknown [5]
Year 3	\$22.50	Unknown [5]	Unknown [5]	None	Unknown [5]	Unknown [5]
Year 4	\$22.50	Unknown [5]	Unknown [5]	None	Unknown [5]	Unknown [5]
Year 5	\$22.50	Unknown [5]	Unknown [5]	None	Unknown [5]	Unknown [5]
Recycling Rebate Escalator	none	N/A	N/A	N/A	N/A	N/A
Pricing Projection Certainty	Yes	No	No	No	No	No
Currently Permitted Acceptance Facilities						
Number of Permitted Refuse Transfer/WTE	1 of 4 facilities	All are Permitted	All are Permitted	All are Permitted	All are Permitted	All are Permitted
Number of Permitted Recyclables Processing/Transfer	All are Permitted	All are Permitted	All are Permitted	All are Permitted	All are Permitted	All are Permitted
Flexibility in Accepted Mix of Waste/Recyclables	Yes	No	No	Yes - Refuse Only	No	No
Factors That Could Affect Total Contract Costs (Positive or Negative)						
Contractual Energy Revenue Share	No	No	No	No	No	No
Electric Revenue Increase/Decreases	No	Yes	Yes	Yes	Yes	Yes
Annual Escalation Rate (CPI)	Yes	No	No	No	No	No
Fuel Cost Increases/Decreases	No	No	No	No	No	No
Unforeseen Operational Cost Increases/Decreases	No	Yes	Yes	Yes	Yes	Yes
Unforeseen Legal Fees	No	Yes	Yes	Yes	Yes	Yes
New Capital Improvements/New Facilities	No	Yes	Yes	Yes	Yes	Yes
Recycling Revenue Share	Yes	Yes	Yes	Yes	Yes	Yes

[1] Murphy Road is a private company with a long history of responding to firm-price RFQs and RFPs. CRRRA is a public authority.

[2] Would require all directly managed waste and recyclables to be delivered.

[3] CRRRA cannot provide actual tip fee in advance. Tip fees will be announced annually based on outcome of CRRRA annual budgeting process.

[4] CRRRA's historical tip fees (\$/ton) from 2002 through 2012: \$51, \$57, \$63.75, \$70, \$70, \$69, \$69, \$72, \$69, \$69, \$69

[5] Recyclables accepted for \$0. Recyclables are eligible for a rebate, but CRRRA cannot project rebate value.

[6] CRRRA has not proposed prices for non-processible wastes or mattresses. The prices shown are the current prices.

[7] There is no minimum commitment, but failure of a Municipality to direct its controlled waste to the vendor facility may lead to breach or indemnification paid to vendor.